

BIL (14) dalam MPC(TEC) 102.5/13

27 Julai 2021

Rentokil Initial (M) Sdn Bhd
No. 3 Jalan Peguam U1/25A
Seksyen U1, Hicom-Glenmarie Industrial Park
40150 Shah Alam Selangor
(u/p: **Miss Estee Too**)

Miss Estee,

PELANTIKAN PEMBEKAL PERKHIDMATAN PENYELENGGARAAN HYGIENE SERVICES DI IBU PEJABAT MPC

Dengan segala hormatnya, merujuk kepada perkara diatas.

2. Dengan sukacitanya adalah dimaklumkan bahawa Perbadanan Produktiviti Malaysia (MPC) telah bersetuju menerima tawaran sebut harga daripada pihak tuan sebagai pembekal perkhidmatan dan persetujuan harga adalah seperti yang telah dinyatakan di dalam lampiran.
3. Tempoh perkhidmatan adalah dari Ogos 2021 sehingga Julai 2022 melibatkan kos sebanyak RM 539.00 sebulan atau RM 6,468.00 setahun (seperti di lampiran).
4. Untuk makluman pihak tuan, Perbadanan Produktiviti Malaysia (MPC) berhak untuk membatalkan perkhidmatan di atas sekiranya perkhidmatan yang diberikan kurang memuaskan serta bertentangan dengan syarat perjanjian yang telah ditetapkan.

Sekian, terima kasih.

“PRIHATIN RAKYAT: DARURAT MEMERANGI COVID-19”

“BERKHIDMAT UNTUK NEGARA”

Saya yang menjalankan amanah,



(MOHD YAZID ABDUL MAJID)

Pengarah

Bahagian Khidmat Pengurusan & Kewangan (MSF)

b.p Ketua Pengarah

Perbadanan Produktiviti Malaysia

Rentokil Initial (M) Sdn Bhd

Registration No: 197201001250 (12889-M)
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19/7/2021

Perbadanan Produktiviti Malaysia (MPC)
Lorong Produktiviti Off Jalan Sultan,
46200 Petaling Jaya, Selangor
Tel: 03-79557266 ext 498 / 013-3494943
Email: afzani@mpc.gov.my

Attn : **Mr Muhammad Afzani Ahmad**

Dear Sir/ Madam,

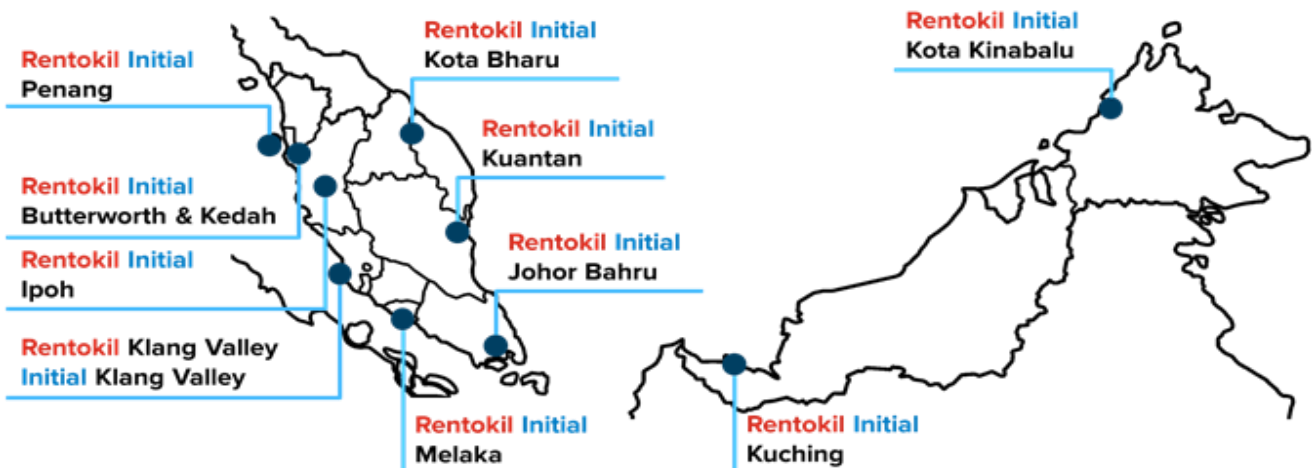
Re: Proposal for Initial Hygiene Solution

Thank you for choosing Initial. As a hygiene expert in Malaysia, we help to raise hygiene standards more effectively through our expertise by providing tailored hygiene solution to best suit your business needs. Enclosed is our recommended proposal and quotation for your consideration.

About Rentokil Initial

Being global, yet understanding the differences and diversity across the markets

- UK based business services company with more than 100 years of history
- The leading pest control services and hygiene solution provider in Malaysia with over 50 years of experience
- Strong nationwide network of pest control and hygiene branches
- Technical expertise and know-how of a global leader
- Commitment, quality service and quick responses from local staff



A flu infection could spread to the entire office in 4 hours

Why is it important to reduce cross contamination in workplace?

Infectious diseases are spread from person to person by direct or indirect contact. Transmission occurs when an infected person touches someone else e.g. handshake. Spray of droplets during coughing, sneezing and even speaking can also transmit the virus to others. Indirect transmission includes airborne transmission, contaminated objects as well as sharing food or water with infected person.

Understanding how the transmission process and taking the right proactive steps including prevention habits can greatly reduce the risk in cross-contamination and the best prevention of an outbreak of disease.

Stay vigilant during the outbreak of seasonal pandemic outbreak

Infectious diseases such as influenza and coronavirus have flu-like symptoms yet they can be deadly.



[Download infographic here](#)

3-step hand hygiene routine: Good hand hygiene habits can minimize cross contamination



1 WASH



Wash hands thoroughly with soap and water

- Using water alone to wash hands may not effectively get rid of bacteria
- Hand washing using soap is a simple and fundamental way of controlling the spread of infections (eg. colds, flu that causes diarrhoea & vomiting)
- Washing your hands thoroughly with soap for 45 seconds can decrease the bacteria present on your hands by up to 80%

2 DRY



Dry hands completely

- Wet hands attract bacteria, and may help their spread from the washroom to other areas of your premises.
- Drying our hands with paper towels or air dryers after washroom use is an essential factor in improving hygiene standards

3 SANITISE



Sanitise for ultimate protection

- Complete the hand hygiene routine with an alcohol based, quick drying solution that kills 99.9% of germs including Swine Flu (H1N1), Coronavirus, MRSA, E-coli, Salmonella etc for a total hygiene protection
- Add on: **Mobile Hand Sanitiser** for easy access of hand sanitiser anywhere at your premises

Initial

Create a safer and healthier environment with **Air Hygiene solutions**

Rising demands for cleaner air due to urbanisation

90% of our lives are spent indoors
2-5x more pollution indoors than outdoors

Indoor or confined environment induces easier spread of germs and bacteria

When an infected person exhales, talks, coughs or sneezes, they emit pathogens into the air that can land on surfaces or be inhaled. This can spread infections from people to people, air to people and surfaces to people.

Initial InspireAir 72

- **HEPA filter** - 95% filtration efficacy of airborne particles size from 0.3micron (µm)
- **Activated carbon** removes odours, gases and VOCs
- **Initial Clean Air Sanitiser** eliminates bacteria, mould, mildew and yeast
- Real time indication of Air Quality Index (AQI), temperature humidity, PM2.5 & VOCs level
- Powerful CADR: **600m³/hour**
- Treats large spaces up to 72m²
- Silent operation mode
- Child lock mode

Comes with complimentary:

- HEPA and activated carbon filters replacement
- Initial Clean Air Sanitiser replacement
- Worry-free machine maintenance and sanitation services
- Professional Installation

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Initial

The Experts in Hygiene

Drawing contaminated air from the breathing zone

It is now clear that businesses will have to change how they operate following the **Coronavirus pandemic**. Stopping the spread of Coronavirus has forced businesses to revisit their entire infection control method.

Germs and pathogens can be spread in three key ways:

- 1 Person to Person
- 2 Surface to Person
- 3 Air to Person

Our **VIRUSKILLER™** units **kill 99.9999%** of viruses on a single air pass and are proven to **kill Coronavirus in the air***

Air quality is a factor often overlooked in creating a hygienic environment. Our VIRUSKILLER™ unit can help you to create a safer environment and break the chain of airborne transmission.

The World Health Organisation (WHO) recognises that Coronavirus can be transmitted from person to person via aerosols in the air.

Installing high quality air purifiers can help you to protect people by removing harmful pathogens from the air.




Each certified VIRUSKILLER™ unit is designed with unique technology to protect your visitors, customers and staff.

65% of people believe businesses and employees should do more to ensure they provide clean air in their premises.**

* Based on laboratory testing of the Initial VIRUSKILLER™ unit. Conducted 25.02 November 2020 sampling 1000 trials in the UK.

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Your Investment:

No.	Proposed Services & Solution	No. of unit	Services Frequency /Annum	Unit Price /Month (RM)	Total price /Month (RM)	Total price /Annum (RM)
1	Air Freshener (Spray type) 	27	6	9.00	243.00	2916.00
2	SBD San Pedal Blue (OSS) 	8	12	7.00	56.00	672.00
3	Standard Auto Hand Sanitiser 1Litre 	8	12	30.00	240.00	2880.00
Total with 0% SST:					539.00	6,468.00

Terms and conditions:

- This quoted package is valid for **30 days** from the date hereof
- Prices included services of installation, maintenance/cleaning of unit, refill consumable and faulty unit replacement EXCEPT missing unit.
- Service Frequency 6 mean bi-monthly, 12 mean monthly and 24 mean bi-weekly services.
- Advance payment is required for Product Purchase and F&B sector.

We trust that our proposed solution is acceptable to you and we await your favourable reply. Thank you.

Yours faithfully,

Rentokil Initial (M) Sdn Bhd 197201001250 (12889-M)

I/We accept the above proposal

Estee

Name: Estee Too
Designation: Key Account Manager
Contact No.: 016-226 9942

Name: _____
IC No.: _____
Date: _____

