

Leadership Decision Making

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Program Fee: The program fee includes tuition, housing, curricular materials and most meals.

Executive Certificate: This program is a core program in the Public Leadership, Public Policy, and Technology and Public Leadership concentrations. This program can also be used as a third program for several concentrations in the [Executive Certificate \(/education/executive-education/admissions-fees/executive-certificates\)](#) series.

Executive Core Qualifications (ECQs): This program aligns with one or more [Executive Core Qualifications \(/](#)

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Program Overview

Enhance your leadership capabilities with Harvard Kennedy School's *Leadership Decision Making* program. This intensive program is designed to help senior executives harness the power of data and evidence-based strategies to make informed, effective decisions.

The *Leadership Decision Making*

program offers hands-on learning experiences that enhance decision analysis and leadership effectiveness. Led by Faculty Chair Jennifer Lerner, this program equips leaders with tools to recognize judgments and decision-making tendencies, leverage structured decision-making techniques, and incorporate the latest research from psychology, behavioral economics, and neuroscience. You'll also receive customized, confidential feedback on your decision-making style.

PROGRAM CURRICULUM

The *Leadership Decision Making* curriculum integrates theories and evidence from psychology, behavioral economics, and neuroscience. Participants will engage in live lectures, asynchronous materials, and group work, gaining insights from renowned Harvard faculty and experts. New sessions include topics on Artificial Intelligence (AI) and its impact on organizational decision processes, blending

theoretical foundations with practical applications.

In addition to Faculty Chair Jennifer Lerner's expertise in decision science and management, this program features world-renowned Harvard faculty and experts as guest speakers. As of 2023, we've added a new session on Artificial Intelligence (AI) and organizational decision processes. Beginning with an introduction to AI and machine learning, the session will cover a blend of theoretical foundations, practical

applications, and critical discussions on the implications of AI in various sectors. Participants will learn critical insights necessary for working productively in an AI-augmented future.

LEARNING OBJECTIVES

The curriculum focuses on key areas that drive organizational performance, including:

- Reducing decision biases in your organization
- Communicating risk accurately and effectively

- Increasing prediction accuracy, especially for low-probability, potentially catastrophic events
- Understanding the role of emotion in judgment and decision making
- Designing smart accountability systems for judgment and decision making
- Leading positive change
- Harnessing the power of experiments to catalyze organizational learning

Application Information

- ✓ Recommended Applicants
- ✓ Program Schedules

WHAT PARTICIPANTS ARE SAYING

"The best executive learning experience I have had. It gave me many new tools on how to create and apply decision frameworks to the complex problems I deal with at work, and how to recognize and correct for cognitive biases in myself and others."

**EILEEN BJORKMAN, EXEC.
DIRECTOR, US AIR FORCE TEST
CENTER**

Hear from the
Faculty Chair
([https://www.youtube.com/](https://www.youtube.com/watch?v=tXST4e_68pA&t=6s)
watch?
v=tXST4e_68pA&t=6s)

HKS Faculty Chair Jenn Lerner
discusses the Harvard Kennedy
School Executive Program

Leadership Decision Making



Faculty & Research

✓ Faculty Chair

✓ Harvard Faculty and Guest
Speakers

✓ Related Research

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the program**

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