



Our Ref : KU/3766/2024
Date : 25.6.2024

MALAYSIA PRODUCTIVITY CORPORATION
TKT 14, MENARA ZENITH,
25200 KUANTAN, Pahang
Malaysia

ATTN : ENCIK KAMAL

Dear Sir/Madam,

RE: PROPOSAL OF KONICA MINOLTA DIGITAL MFP

With reference to the meeting between your good self and the undersigned, we have prepared a proposal for your perusal. We believe we are in a position to provide your Company with a wide range of digital MFP to meet the varied requirements as well as carry out a comprehensive servicing and maintenance scheme to ensure that the machines perform at their optimum best and contribute to the overall productivity in your Company.

With this mind, we have worked the above for your kind attention. With this, we hope to present to your good self with the most cost effective option available to meet your Company printing requirements.

The enclosed details set the digital MFP models we offer and the prices chargeable, catalogues and specification etc.

Please do not hesitate to contact the undersigned for any further information.
Thank you.

Yours faithfully,

**KONICA MINOLTA
BUSINESS SOLUTION (M) SDN.BHD.**

**KOAY POH HOAY
BRANCH MANAGER
MFP SALES & BUSINESS SOLUTIONS**

**KHAIRUL EZHAM
SALES EXECUTIVE
017-9743596**

KONICA MINOLTA BUSINESS SOLUTIONS (M) SDN. BHD. (72640-P)
B-14 & B-16, LORONG HAJI AHMAD 10, 25300 KUANTAN, PAHANG. TEL : 09-5130811 / FAX : 09-5124852 / URL : www.konicaminolta.com.my
Private & Confidential

KONICA MINOLTA DIGITAL COLOR MFP
36 MONTHS RENTAL SCHEME

Proposed Model (NEW)

Konica Minolta bizhub C287i Colour Digital MFP :
c/w : PCL/PS Network Printing & Scanning Color
6GB memory, 256GB SSD
2 X 500s Paper Feed Cabinet
100s Bypass Tray
*** Reverse Automatic Document Feeder
Automatic Duplex Unit
Build in- Electronic Sorting
Copy Speed – 28 cpm / Colour & Black

Rental Charges Per Month (3 years)

***** RM 400.00**

All copies printed @ **RM0.03** per copy for Black & White excluding paper.
All copies printed @ **RM0.46** per copy for Color excluding paper.

Rental Period	:	3 Years
Service Maintenance , Spare Parts & Toner	:	Free During Rental Period
Rebate for Spoilt Copies	:	3 %

PRICE VALIDITY

The above prices are valid for 30 days from today date within Peninsular Malaysia only. The management reserves the right not to accept any Sales Order once this validity expires.