



Our Reference : GK/L/MAZ/MPC/21/01/2022 - 4152  
Date : 21 January 2022



**MALAYSIA PRODUCTIVITY CORPORATION**

Malaysia Productivity Corporation  
Lorong Produktiviti, Jalan Sultan  
46200 Petaling Jaya, Selangor  
(Att: En. Mohd Wafi Arip)

Sir,

**PROPOSED SOLAR PV INSTALLATION FOR MALAYSIA PRODUCTIVITY CORPORATION OFFICES**

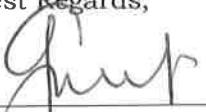
The above matter refers to our recent phone conversations.

2. Herewith we are pleased to enclose the proposal to install Solar PV Systems based to analysis made on 5 sites located in MPC HQ Office, Penang, Johor Bahru and Sarawak Branches. Based to the analysis, there are 3 sites feasible for Solar PV system installation with the total capacities up to 180 kWp with the estimated total Capital Expenditure of RM631,400.

3. Instead of MPC to provide capital upfront, we propose to sign a tripartite agreement between MPC, TNB and GKSb called as SARE (Supplemental Agreement with Renewable Energy) which allow MPC to purchase electricity at a lower rate of RM0.35/kWh compared to the current TNB tariff (highest tier) of RM0.5090/kWh. This arrangement will generate annual saving to MPC by RM30 thousands or around RM713 thousands for the next 21 years.

We are looking forward to have a fruitful business discussion with Malaysia Productivity Corporation team to present this proposal to ensure this venture will be beneficial for both parties.

Best Regards,

  
Dato' (Dr) Ir. Gunter Tobeng

Group Managing Director

Adjunct professor at Faculty of Science and Mathematics,  
University Pendidikan Sultan Idris